

## Dropbox for Business helps Barry, Slade, Wheaton & Helwig, LLC maintain order in and out of court

**Barry, Slade,  
Wheaton &  
Helwig, LLC**

Barry, Slade, Wheaton & Helwig, LLC is a consumer-rights law firm in Minneapolis that represents individuals who are being mistreated by debt collectors. Attorneys Peter Barry, Nicholas Slade, Christopher Wheaton and Patrick Helwig started the firm with the goal of upholding the Fair Debt Collection Practices Act (FDCPA) and defending people against illegal collection practices.

### The importance of top-notch technology

According to attorney and founding partner Peter Barry, when it comes to running a successful law firm, technology matters. Since starting Barry, Slade, Wheaton & Helwig, LLC, Barry has been wholly committed to investing in the latest and greatest technology for his office — believing that every dollar spent yields a huge return, both in terms of time-savings and efficiency gains.

With issues like professional responsibility, ethics, and client confidentiality at stake, it's extremely important for the firm to have a reliable and secure way to store data. For a long time, the firm used an expensive, high-grade server with tape drives and a dedicated IT person to help with backup. But Barry and the other lawyers realized they wanted more flexibility. "We were looking, first and foremost, to have a good, reliable system to back up our data," he says. "We also wanted real-time synchronization between sites. I work all over the country and I wanted immediate access to my files — all the time — without having to worry about whether they were synced properly."

**"Dropbox for Business is a killer product. It's a tool that virtually anybody with a computer can use to run his or her business more efficiently. People can be more productive — and make more money — with Dropbox."**

Peter Barry, Attorney at Barry, Slade, Wheaton & Helwig, LLC

Early on, Barry discovered Dropbox and says, "I begged and pleaded to get a larger Dropbox account. As soon as the Dropbox for Business product came out, I jumped on it."

### Instant access makes all the difference

Dropbox for Business has helped Barry, Slade, Wheaton & Helwig, LLC move to a virtually paperless mode of operating — a huge help since attorneys now only file electronic documents in the federal courts. Barry explains, "The federal court system is all electronic. So when I'm sitting in a settlement conference, I need instant access to electronic versions of all my files."

**Company:** Barry, Slade, Wheaton & Helwig, LLC

### Requirements

- A reliable place to store important case documents
- Technology that allows fast, on-the-go access to files
- The ability to share files with co-counselors

**Solution:** Dropbox for Business

### Results

- Stress-free storage that doesn't require a server or software
- 24/7 access to files, no matter where users are located
- Easy collaboration with colleagues around the country

Whether he's in court or conferring with other lawyers, Dropbox for Business provides Barry with the real-time access he needs. Recently, he was in another attorney's office when a question about a pre-trial order deadline came up. Barry remembers, "I took out my phone, opened the Dropbox app, and pulled up the order in seconds."

When cases call for Barry to work with other attorneys out of his area, he can easily collaborate using Dropbox for Business. "Dropbox allows me to work on a case in Tennessee without having to be in Tennessee," Barry says. "It gives me what I need from the other attorney's office without having access to his whole office. It's a very precise way to collaborate."

Barry even uses Dropbox for Business to collaborate with opposing counsel. Unlike email, Dropbox provides a controlled environment for sharing confidential documents. Barry explains, "I don't want to share information like recorded collections calls or medical records over email, so I use Dropbox instead."

Outside of serving clients and handling cases, Barry also teaches litigation seminars. As part of his courses he used to distribute forms to attendees via flash drives. But now that many people use tablets and other devices for computing, the flash drives don't always work. That's when Barry turns to Dropbox. "All I have to do is give them a link to the file and they have everything they need," he says.

#### The benefits of doing business anywhere

Wheaton & Helwig, LLC a better business. "In my litigation seminars, I tell people that there are two things they can do to drastically improve their practices," he says. "Number one: scan all their documents and go paperless. And number two: get a Dropbox for Business account."

What does the firm value most about Dropbox for Business? The ability to access files from anywhere. "Being able to open my laptop in court and have access to my most current files in real-time — along with back-up protection if I have a data failure — is priceless," he

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attests. "If I ever happen to forget something at the office, I can take care of it at home. I'm no longer tied to one location. Dropbox has allowed me to work from anywhere, and that's worth a lot."

He adds, "Dropbox for Business is a killer product. It's a tool that anybody with a computer can use to run his or her business more efficiently. Businesses can be more productive — and make more money — with Dropbox."



#### About Dropbox

Dropbox lets you bring your docs, photos, and videos anywhere and share them easily. Keep files up-to-date across multiple devices and stay in sync with your team — effortlessly. Dropbox for Business also offers administrative tools, phone support, and as much space as you need.

To learn more about what Dropbox for Business can do for your organization, please visit [www.dropbox.com/business](http://www.dropbox.com/business) or email us at [sales@dropbox.com](mailto:sales@dropbox.com).